



ProviderWorks

Next generation expense-reduction for healthcare providers

Zapping Energy Costs with Expense Reduction

ProviderWorks' industry knowledge, benchmark analytics, and proprietary process lead to significant savings in non-labor operating expenses

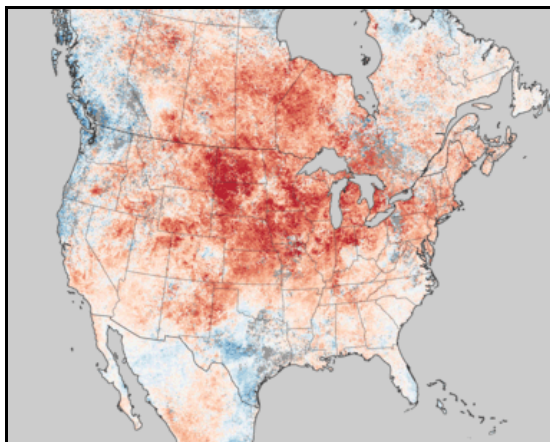
About Us

ProviderWorks is a professional advisory firm, deeply rooted in healthcare management and operations, with experience delivering effective strategies and implementing programs to address the industry's need for improved business performance. Services include:

- ✓ Strategic Planning & Plan Implementation
- ✓ Non-Labor Cost Reduction
- ✓ Business Process Improvement
- ✓ Strategic Sourcing
- ✓ Contract Management
- ✓ Organizational Alignment & Integration
- ✓ Revenue Enhancement

Business Case

Energy costs are rising and continue to be one of the largest and least understood operating expenses. Beyond the general ledger, little is known about how energy is consumed and why. What companies don't know may drive up to 40% wasted consumption.



Record-high temperatures continue.
(Image: NASA Earth Observatory)

Client Business Challenges

- ✓ High energy costs
- ✓ Commitment to green initiatives
- ✓ Limited understanding of consumption drivers
- ✓ Inadequate measures and controls
- ✓ Utility and government-sponsored incentives

The ProviderWorks Approach

ProviderWorks initially examines a client's past 36-month energy spend. Primarily we examine factors influencing consumption, including weather (by degree days), occupancy/census, and peak utilization (by hour, day-of-week, month and season). Additionally, ProviderWorks looks for sources of variation leading to wasted consumption. We also examine energy rates for incremental savings. Clearly, ours is not a typical energy audit.

Following a detailed financial review and analysis of factors that drive energy consumption, we deliver a comprehensive baseline report and a set of recommendations that are guaranteed to generate savings. To validate savings, we audit energy expenditures for a full 24 months against the baseline report.

Expense Reduction Strategy

- ✓ Assess current state consumption variables
- ✓ Identify sources of waste
- ✓ Reduce or eliminate sources of variation
- ✓ Implement improved metrics and controls
- ✓ Audit performance over 24 months

***The ProviderWorks pledge:
no savings, no fees.***